

MIAMI INTERNATIONAL AIRPORT

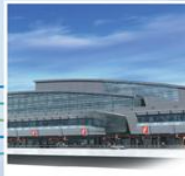
# SMP 2015-2050

KENDALL-TAMIAMI EXECUTIVE AIRPORT • OPA-LOCKA EXECUTIVE AIRPORT • HOMESTEAD GENERAL AVIATION AIRPORT • DADE-COLLIER TRAINING AND TRANSITION AIRPORT

## STRATEGIC AIRPORT MASTER PLANNING STUDY

FOR MIAMI-DADE COUNTY'S SYSTEM OF AIRPORTS

Alternative Demand Scenarios Advisory Panel Workshop  
May 5<sup>th</sup>, 2011



MIAMI-DADE AVIATION DEPARTMENT

1. Prior Studies
2. Current MIA Capital Improvement Program (CIP)
3. SMP Goals and Objectives
4. SMP Study Approach
5. Workshop Objectives



# SMP Background – Prior Studies

STRATEGIC AIRPORT MASTER PLANNING STUDY

The current Master Plan for MIA recommended several of the projects included in the ongoing CIP. The Master Plan was initiated in 1991 and adopted in 1994. It focused on airport needs for the 1990-2010 timeframe.

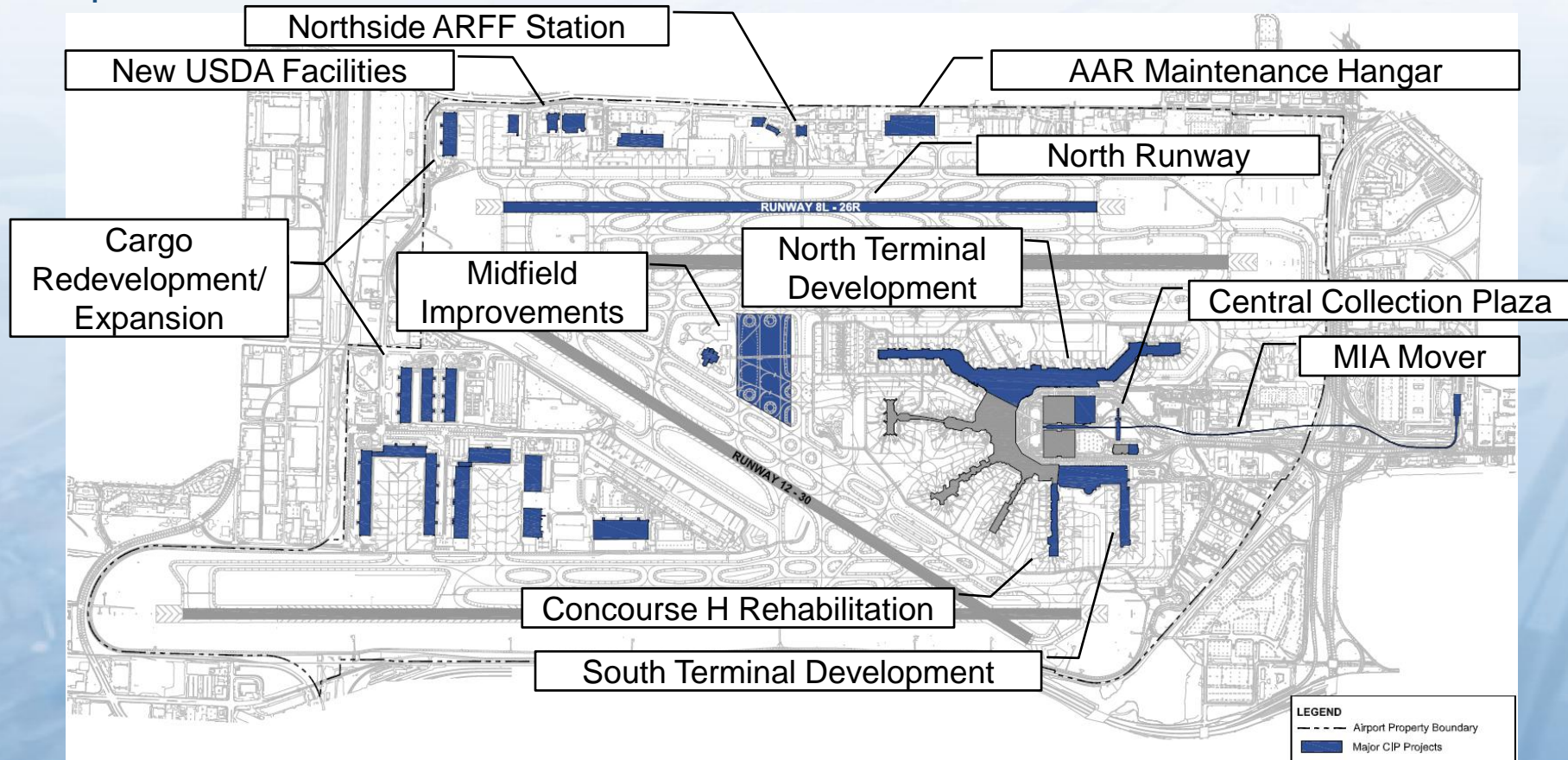
An Aviation System Plan Update was commissioned in 1996 but never adopted.

A Strategic Terminal Planning Study was requested by the BCC. The Study was initiated in 1995 and completed in 1997. It focused on airfield and terminal development strategies for the 2010-2040 timeframe.





## Capital Investments:



# SMP Goals and Objectives

STRATEGIC AIRPORT MASTER PLANNING STUDY

- Comprehensive evaluation of aviation facilities:
  - Airfield
  - Terminals
  - Vehicular parking & roadways
  - Tenant facilities (cargo, aircraft maintenance, etc.)
  - Support facilities (airport administration, fueling, fire rescue, etc.)
- Strategic plan for MIA and the County's system of GA airports:
  - Outlines long-term capital investment strategies
  - Planning horizon: 2015 through 2050
  - Considers multiple development scenarios



# SMP Study Approach

STRATEGIC AIRPORT MASTER PLANNING STUDY



## PHASE 1

### **MIA Master Plan:**

Stakeholder Surveys  
Baseline Forecasting  
Analysis  
Inventory/Data  
Collection  
Identification of  
Immediate Needs

## PHASE 2

### **MIA Master Plan:**

Capacity Assessments  
Airfield, Terminal and  
Landside Simulation  
Modeling

## PHASE 3 - Ongoing

### **MIA Master Plan:**

2035 Facility Requirements  
Market Assessment  
Demand Scenario Analysis

### **General Aviation Airports:**

Inventory, Forecasts and  
Demand/Capacity  
Assessments

### **Initiation of Long-Range Strategic Plan:**

Initial Airport Asset  
Optimization Analysis

## PHASE 4

### **Long Range Strategic Plan:**

Demand Allocations  
Strategies  
Long-Range Airport Concept  
Plans

### **Implementation Planning:**

CIP Programming  
Preliminary Plan of Finance  
Airport Layout Plans Set  
Environmental Screening;  
Preliminary Financial  
Feasibility Screening





# Workshop Introduction and Objectives

STRATEGIC AIRPORT MASTER PLANNING STUDY

Baseline Forecasts approved by Board of County Commissioners on November 5, 2010



Analysis of political, socio-economic, air service market and airline policy changes susceptible of altering future demand volumes at MIA and development of alternative demand scenarios



Determine which demand scenarios will be carried forward as part of the scenario forecast development



Consider the implication of growth differing from the Baseline Forecast on facility development needs or airport system-wide roles

Workshop's  
Objectives



1. **Baseline Forecasts**
2. **Reduced Passenger Demand Scenarios**
  - a. Decreased Hubbing Activity
  - b. Fragmentation of International Service
  - c. Oil and Aviation Fuel Price Elasticity
  - d. Increased Environmental Regulation
3. **Induced Passenger Demand Scenarios**
  - a. Unrestricted U.S. – Cuba Travel
  - b. Increased Hubbing Activity
  - c. High International Growth
4. **Passenger Demand Scenarios with Uncertain Outcomes**
  - a. Regional Shift of South Florida Domestic O&D Demand
  - b. Airline Mergers
5. **Cargo Demand Scenarios**
  - a. Increased Connectivity Between Latin America and Asia
  - b. Adjustment for Cargo Industry Recovery



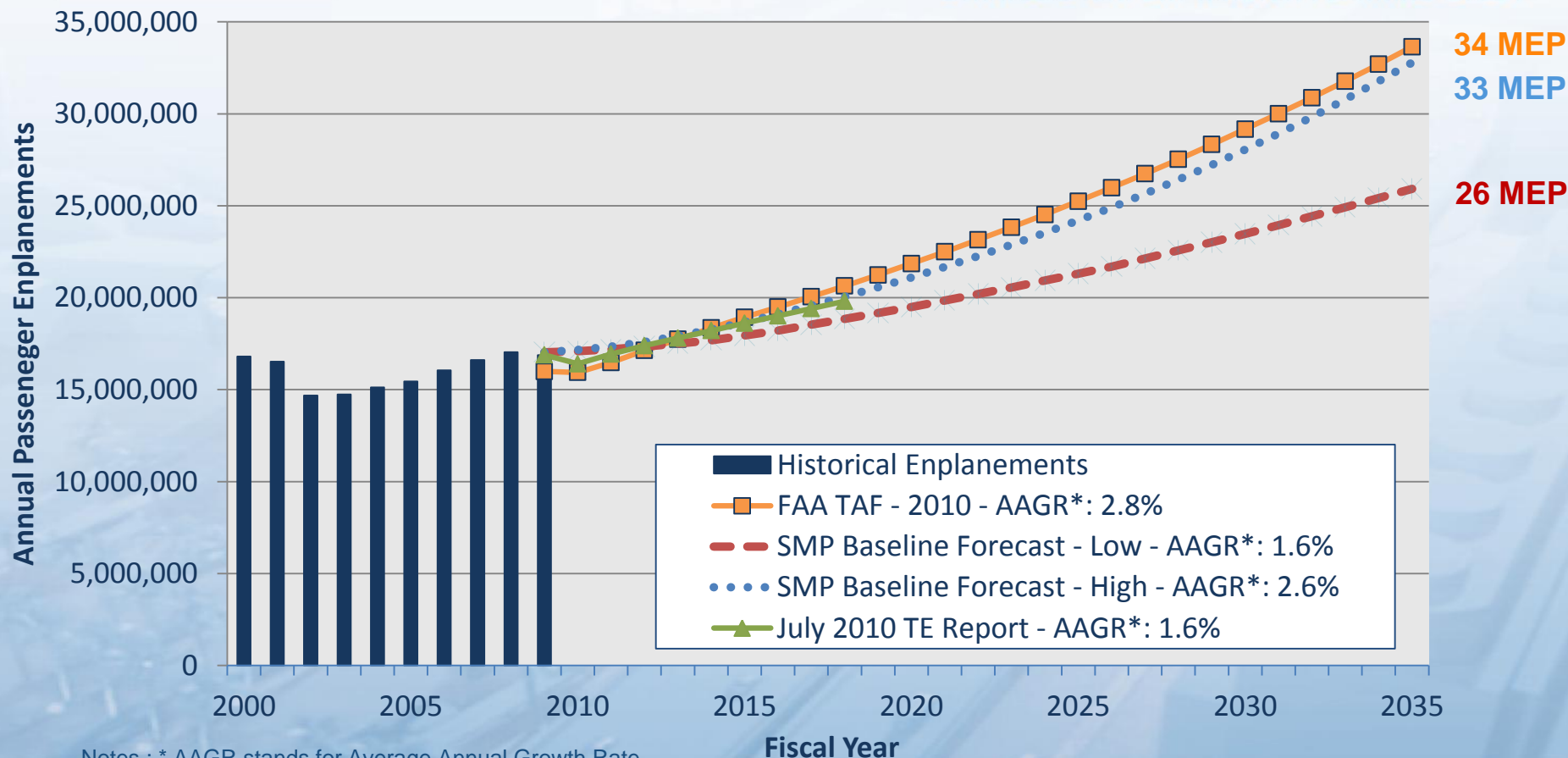


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# SMP Baseline Forecast Annual Enplanements (Departing Passengers)

STRATEGIC AIRPORT MASTER PLANNING STUDY



Notes : \* AAGR stands for Average Annual Growth Rate.

MEP stands for Millions Enplaned Passengers and MAP for Million Annual Passengers (Departing and Arriving).

Sources: Ricondo & Associates, Inc., February 2010; FAA 2010 TAF for MIA, published on December 2009; Report of the Traffic Engineers, July 2010.

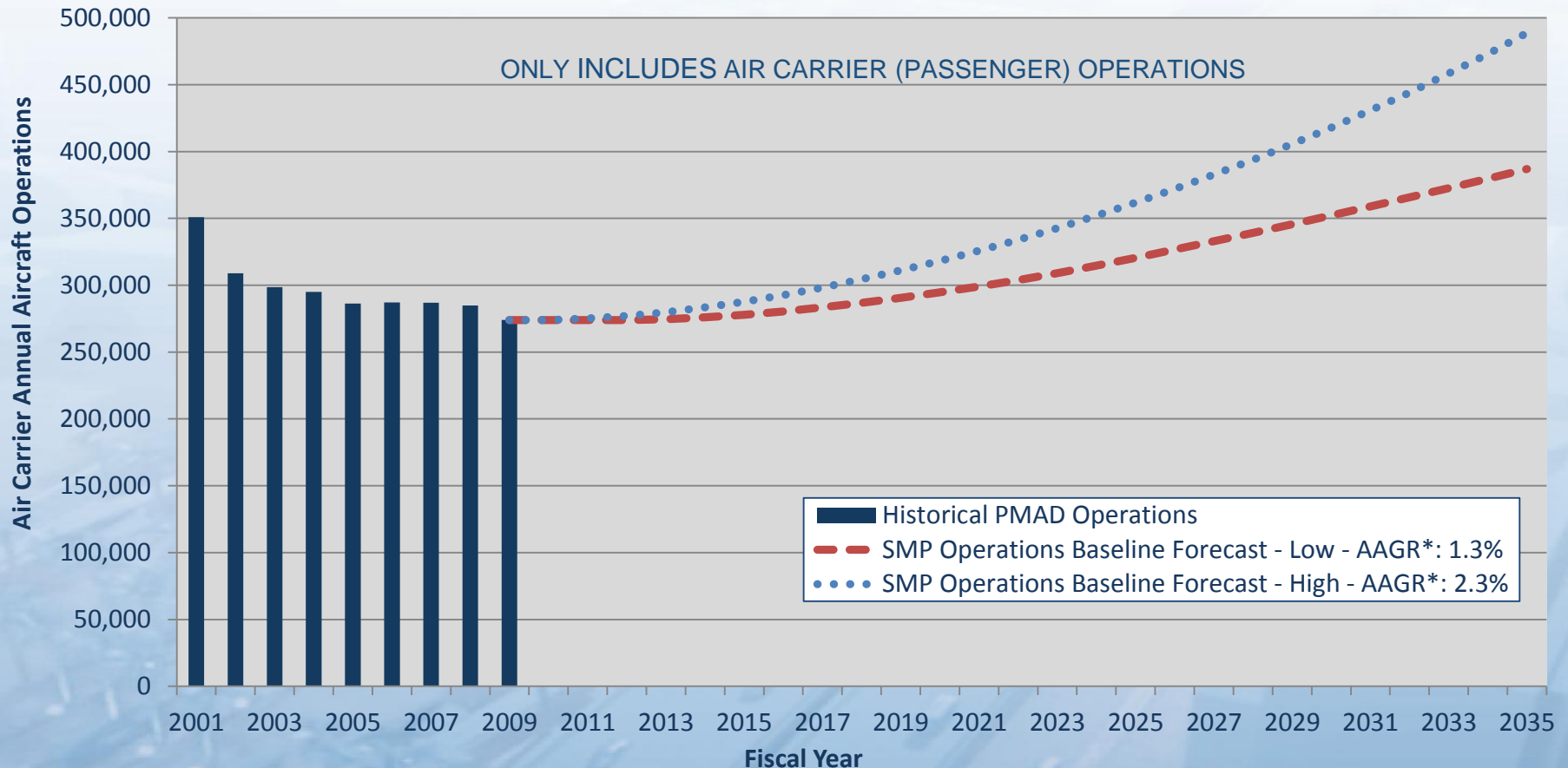


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# SMP Baseline Forecast Annual Air Carrier Operations

STRATEGIC AIRPORT MASTER PLANNING STUDY



Note \*: AAGR stands for Average Annual Growth Rate.

Source: Ricondo & Associates, Inc., February 2010.

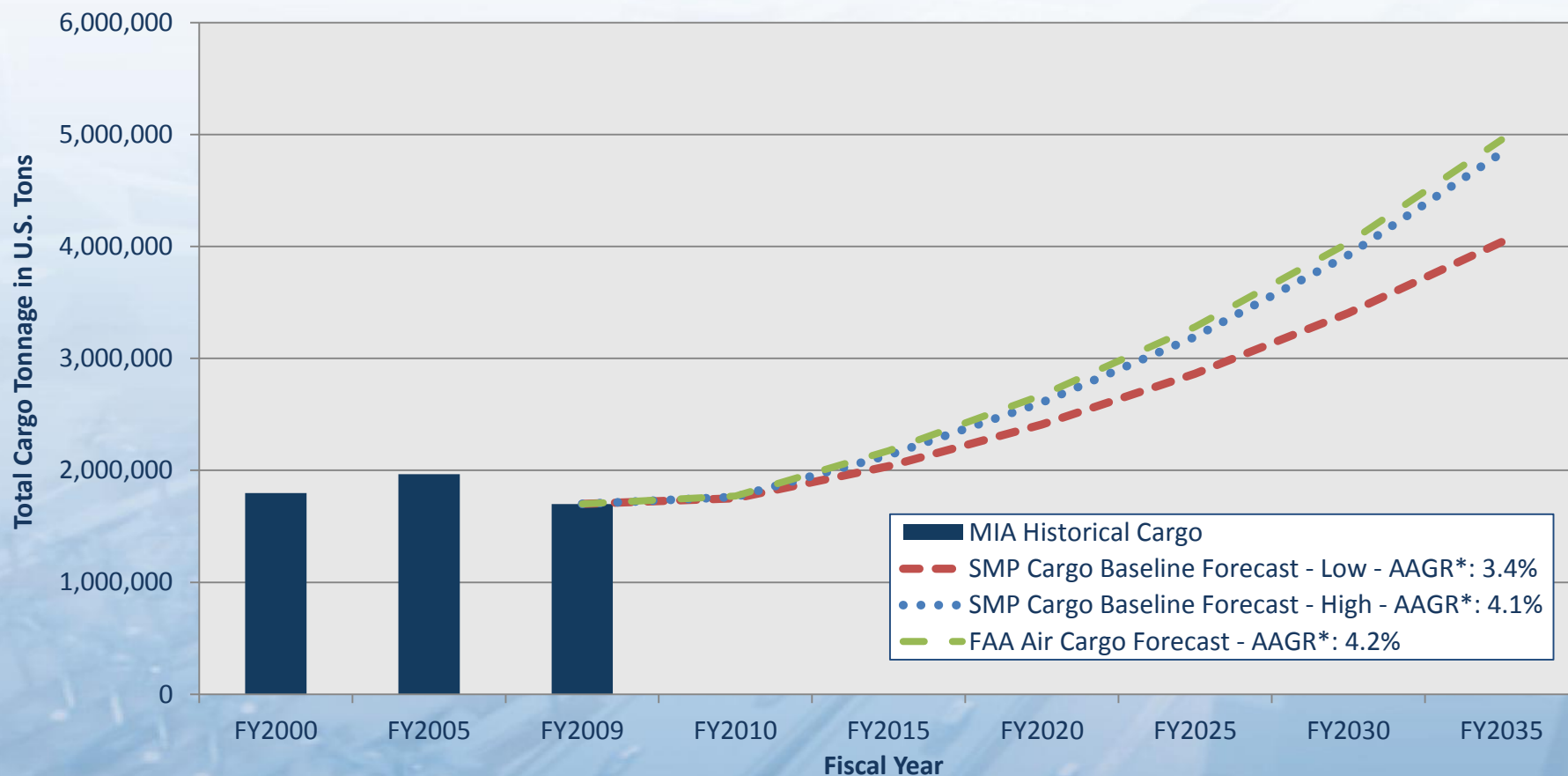


# SMP 2015-2050

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## SMP Baseline Forecast Annual Air Cargo Tonnage

STRATEGIC AIRPORT MASTER PLANNING STUDY



Sources: Webber Air Cargo, March 2010; FAA Aerospace Forecast FY2009-2025; World Air Cargo Forecast 2008-2009, The Boeing Company; Ricondo & Associates, Inc., February 2010.





# REDUCED PASSENGER DEMAND SCENARIOS



# Decreased Hubbing Activity



# Reduced Hubbing Activity

## STRATEGIC AIRPORT MASTER PLANNING STUDY

- Reduced hubbing activity at an airport by an airline can generally be characterized into one of two categories
  - Unprofitable Market
  - Airline Mergers/Acquisitions
- Comparison of connecting domestic passenger levels
  - Low – 1.2 million (Continental Airlines at CLE)
  - MIA – 4.1 million (American Airlines)
  - High – 25.0 million (Delta Air Lines at ATL)
  - Other American Airlines hubs:
    - DFW – 14.8 million
    - ORD – 14.0 million
- The reduction in an airline's hubbing operation can also result in a reduction in local O&D passenger demand
- MIA's cost structure relative to other gateway airports could cause this to occur

Sources: FAA, Detailed 2009 TAF. Air Carrier Activity Information System, October 2010. Data Base Products, 2009. Bureau of Transportation Statistics, Research and Innovative Technology Administration, November 2010.





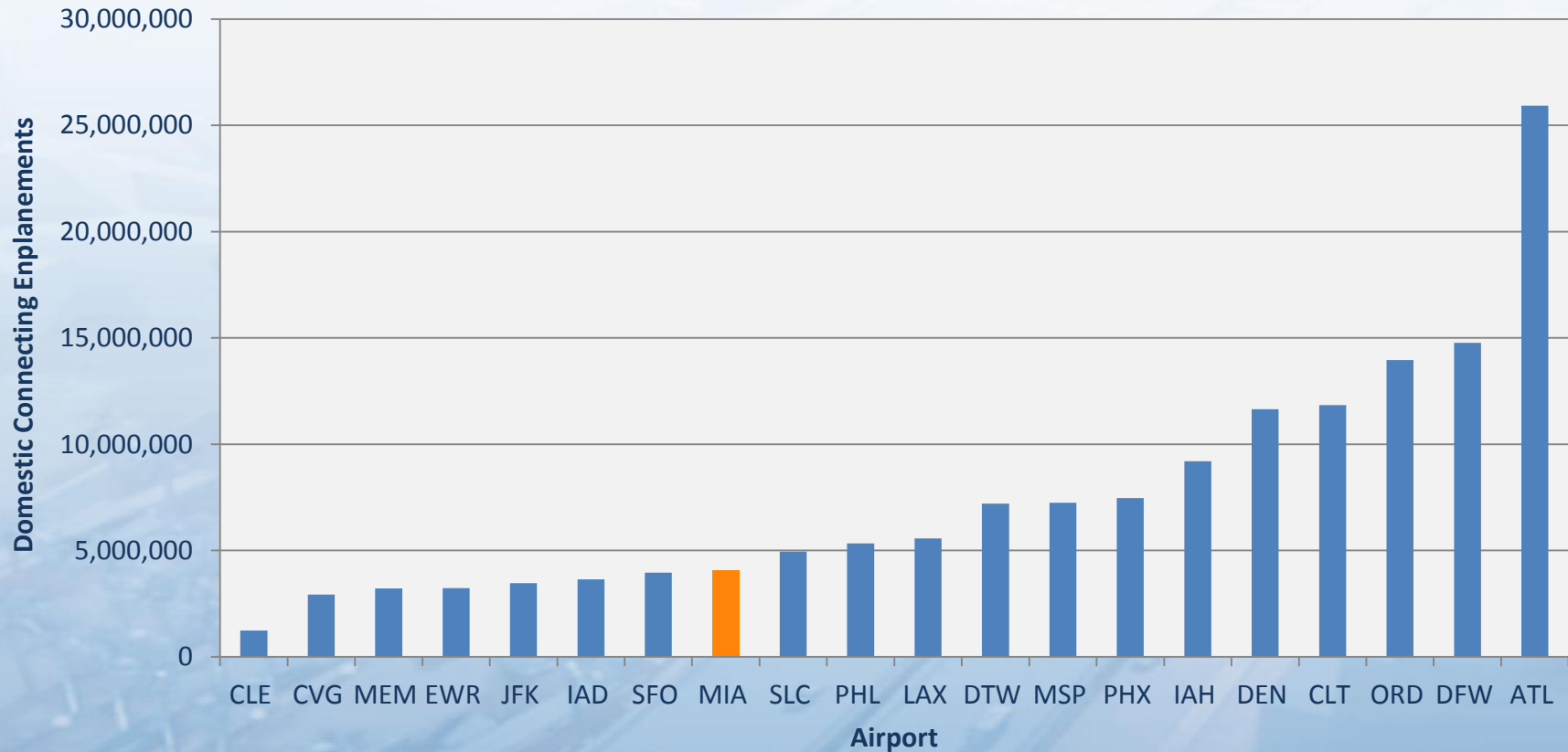
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# Reduced Hubbing Activity

## Existing Domestic Connection Comparison (2009)

STRATEGIC AIRPORT MASTER PLANNING STUDY



Sources: Data Base Products, 2009. Bureau of Transportation Statistics, Research and Innovative Technology Administration, February 2011.



- Un-Profitable Hub/Change in Route Structure
  - Port Columbus Intl - America West Airlines
  - Pittsburgh Intl - US Airways
  - Dallas/Fort Worth – Delta Air Lines
  - Raleigh/Durham Intl - American Airlines
- Airline Mergers/Acquisitions
  - Lambert St. Louis Intl – TWA and American Airlines
  - Las Vegas Intl - America West Airlines and US Airways
  - Cincinnati/N. Kentucky Intl - Delta Air Lines and Northwest Airlines

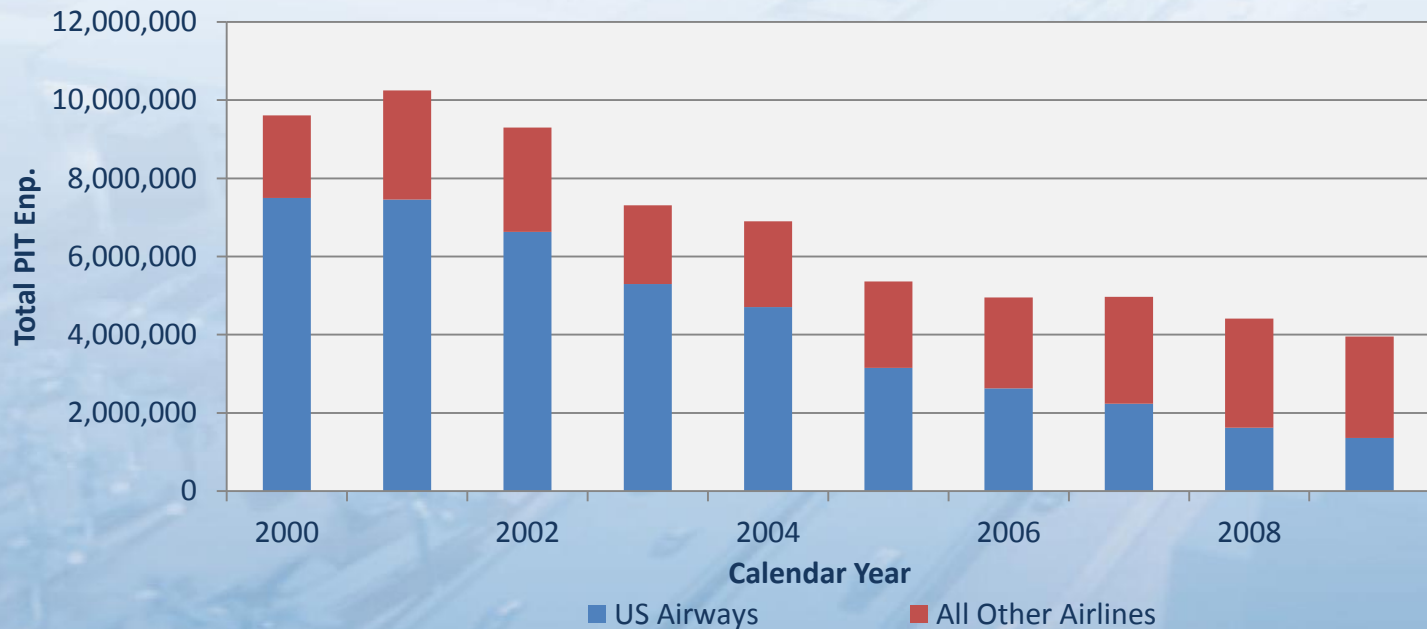


# Reduced Hubbing Activity

## Airline Policy Changes

STRATEGIC AIRPORT MASTER PLANNING STUDY

- Pittsburgh International Airport – US Airways
  - Total enplanements decreased from 10.2 million in 2001 to 4.0 million in 2009, a 61% decrease
  - US Airways share of passengers decreased from 70% in 2001 to 34% in 2009



Sources: FAA, Detailed 2009 TAF. Air Carrier Activity Information System, October 2010. Data Base Products, 2009. Bureau of Transportation Statistics, Research and Innovative Technology Administration, November 2010.



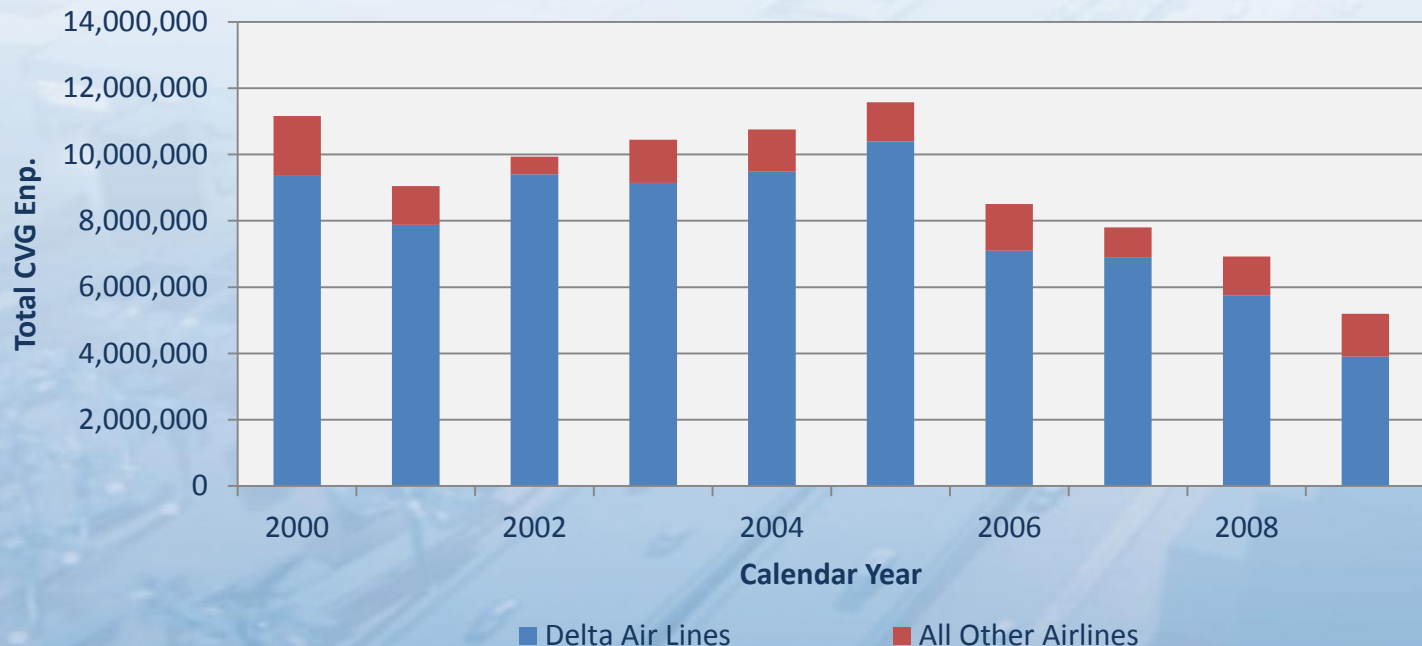


# Reduced Hubbing Activity

## Airline Policy Changes

STRATEGIC AIRPORT MASTER PLANNING STUDY

- Cincinnati International Airport – Delta Air Lines
  - Total enplanements decreased from 11.6 million in 2005 to 5.2 million in 2009, a 55% decrease
  - Delta share of passengers decreased from 90% in 2005 to 75% in 2009



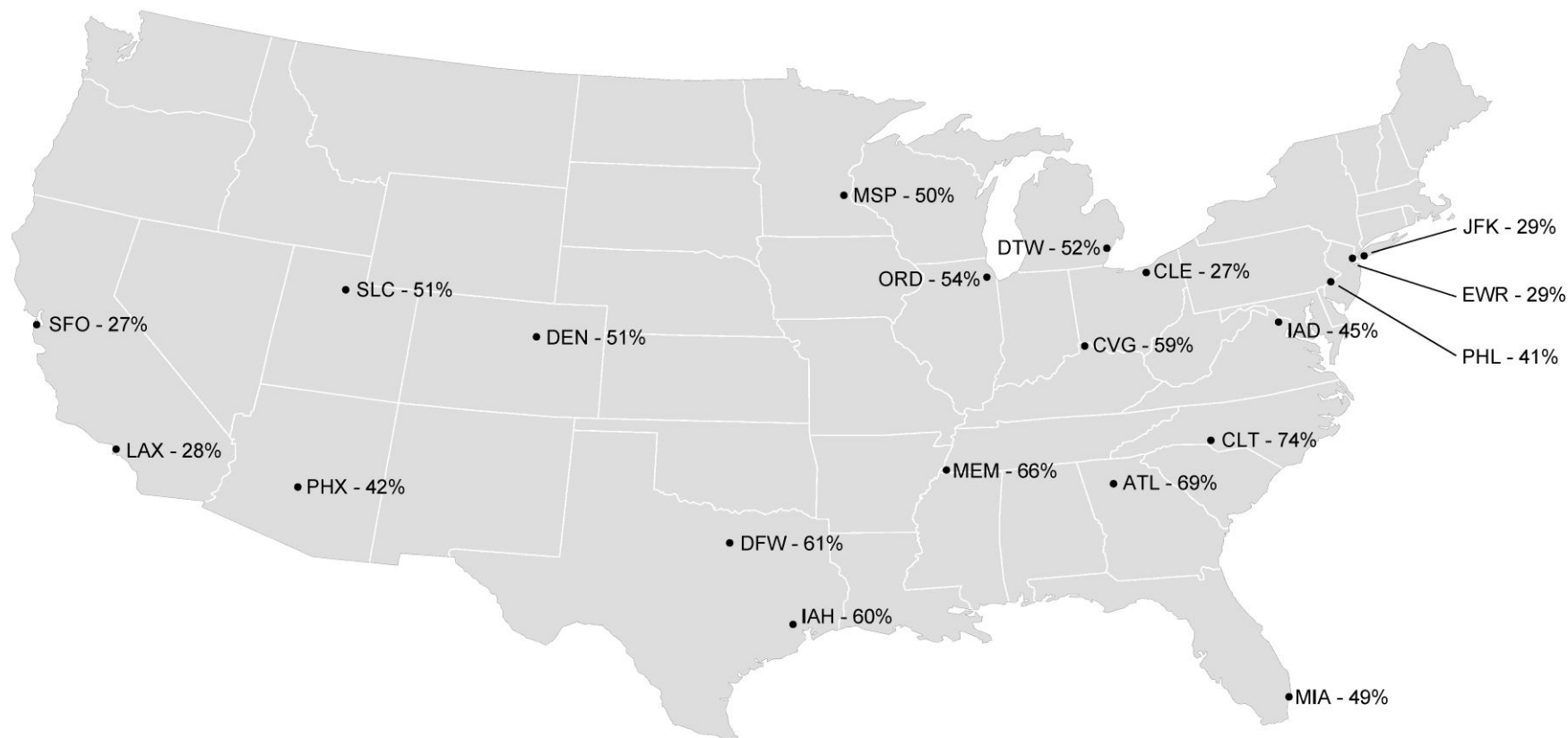
Sources: FAA, Detailed 2009 TAF. Air Carrier Activity Information System, October 2010. Data Base Products, 2009. Bureau of Transportation Statistics, Research and Innovative Technology Administration, November 2010.



# Reduced Hubbing Activity

## Share of Domestic Connecting Passengers (2009)

STRATEGIC AIRPORT MASTER PLANNING STUDY



Sources: Data Base Products, 2009. Bureau of Transportation Statistics, Research and Innovative Technology Administration, November 2010.



# Fragmentation of International Service





# Fragmentation of International Service

STRATEGIC AIRPORT MASTER PLANNING STUDY

- Scenarios where foreign-flag carriers move international service to other airports:
  - International O&D passengers
  - Connecting passengers through gateway airports to domestic destinations
- International O&D passengers could be served by FLL, TPA, or MCO
  - Travel time considerations
- Foreign flag carriers could shift connecting passengers through other airports to more closely link to global alliance partners
  - Global airline alliances allow passengers to book travel around the world through a single airline although service may be on two or more alliance partners
  - There are three major alliances: oneworld, Star Alliance, and SkyTeam
  - MIA is predominately served by the oneworld alliance



# Fragmentation of International Service

International O&D Passengers

STRATEGIC AIRPORT MASTER PLANNING STUDY

- FLL has potential and limitations
  - Lower cost structure as measured by cost per enplanement (CPE):
    - FLL CPE is \$5.00 vs. MIA CPE of \$15.98 (2009)
    - Projected 2017 CPE is \$11.00 for FLL vs. \$31.99 for MIA (note that FLL CPE does not include terminal expansion from 66 to 79 gates)
  - Airfield and gate capacity will be constrained until completion of the capital improvement program
  - FLL's longest runway (9L-27R) is 9,000 feet long
    - Due to aircraft range limitations, FLL could not serve long range international markets to Europe and deep Latin America.
    - Potential FLL market expansion to U.S., Caribbean, Central America, and northern portions of South America



# Fragmentation of International Service

## Foreign-Domestic Air Carrier Connections

STRATEGIC AIRPORT MASTER PLANNING STUDY

- Foreign flag carriers connecting passengers to domestic destinations
  - 26 foreign flag carriers operating at MIA transport at least 10,000 passengers to/from the U.S. every month
    - 15 belong to one of the three major airline alliances (oneworld, Star Alliance, and Skyteam)
    - 5 more are anticipated to join one of the alliances in the near future
    - Aligned carriers accounted for 1.5 million enplanements in 2009 (9.3% of MIA's enplanements)
    - Aligned and future aligned carriers accounted for 2.1 million enplanements in 2009 (13.0% of MIA's enplanements)





# Fragmentation of International Service

## Foreign-Domestic Air Carrier Connections

STRATEGIC AIRPORT MASTER PLANNING STUDY

- 26 foreign flag carriers operating at MIA transport at least 10,000 passengers to/from the U.S.A every month
- oneworld – American Airlines
  - LAN (Peru, Chile, Argentina, Ecuador)
  - British Airways
- Star Alliance – Continental Airlines, United Airlines and US Airways
  - TAM Brazilian Airlines
  - Lufthansa
- SkyTeam – Delta Air Lines
  - Air France
  - Alitalia
- Iberia
- Finnair
- Air Canada
- Swiss International Air Lines
- Air Europa
- AeroMexico

Source: Bureau of Transportation Statistics, Research and Innovative Technology Administration, November 2010.

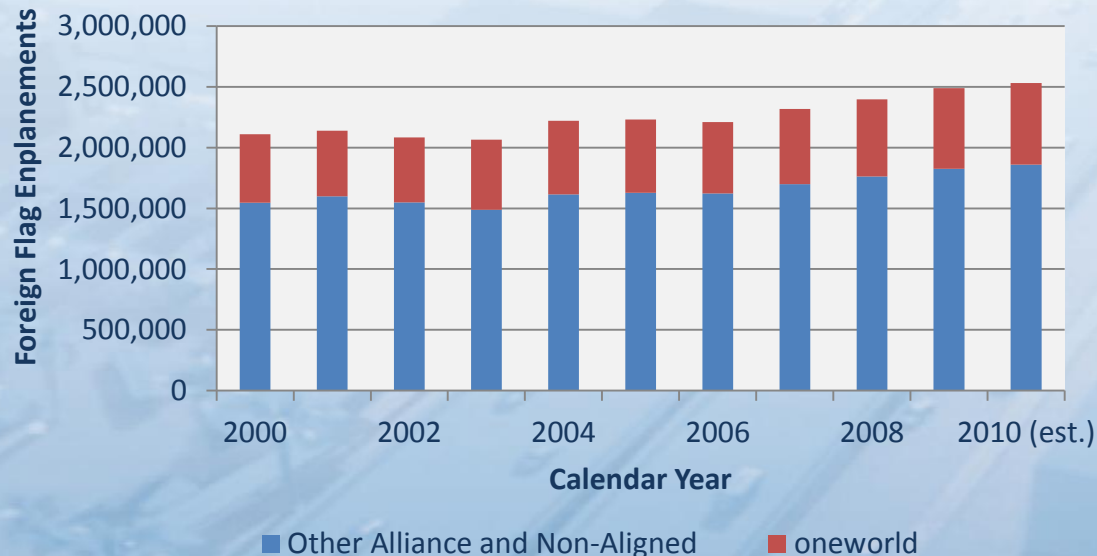


# Fragmentation of International Service

## Foreign-Domestic Air Carrier Connections

### STRATEGIC AIRPORT MASTER PLANNING STUDY

- As alliances increase, ultimately to the point where the majority of airlines worldwide are included, the threat to MIA's international service increases
- Foreign flag carriers may overfly MIA for other international gateways in order to funnel connections to their domestic airline partners
- These airports could include: Atlanta, Orlando, Dallas/Ft. Worth, Houston



Note: 2010 estimated

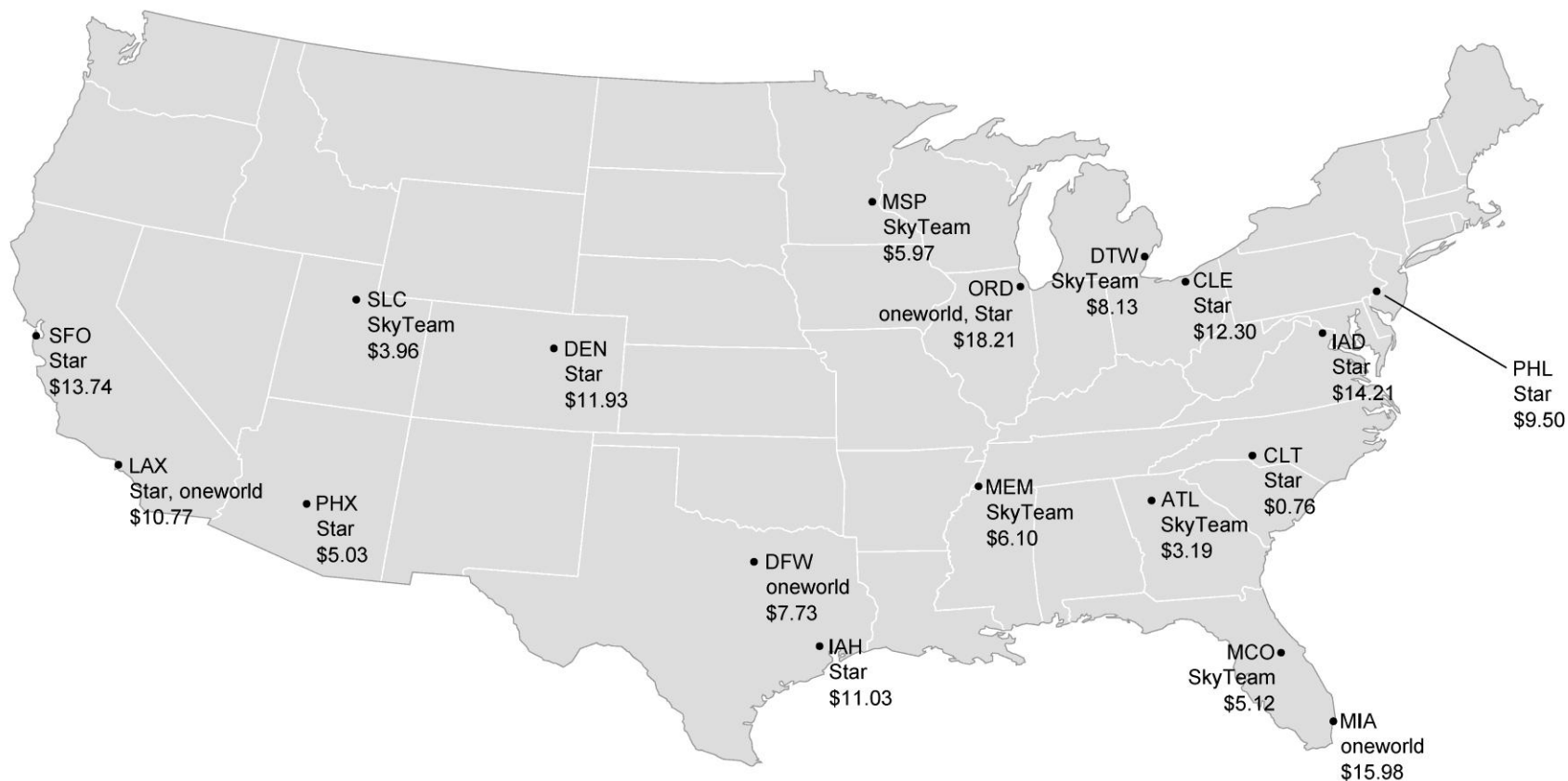
Source: Bureau of Transportation Statistics, Research and Innovative Technology Administration, November 2010.



# Fragmentation of International Service

## Cost Per Enplanement Comparison

STRATEGIC AIRPORT MASTER PLANNING STUDY



Sources: Airport budgets, CAFR, and Official Statements compiled by Ricondo & Associates, Inc., March 2010.





# Oil and Aviation Fuel Price Elasticity



# Oil and Aviation Fuel Pricing Elasticity

## STRATEGIC AIRPORT MASTER PLANNING STUDY

- Consistently low oil prices from the late 1980s to late 1990s, in conjunction with Airline Deregulation, stimulated the development of air travel in the U.S.
- On average, from 1998-2008 the yearly average price of a gallon of Jet-A increased 17.1% per year (\$0.40 to \$2.96)<sup>1/</sup>
  - At a consumption rate of 18-20 billion gallons per year, each \$0.01 increase results in an additional \$180-200 million in additional fuel costs <sup>2/</sup>
- Historical data shows no obvious correlation between:
  - Price of oil and average fare
  - Average fare and number of enplanements
  - Price of oil and number of enplanements
- The price of oil typically relates to the state of the economy
  - The price of oil tends to increase during periods of economic growth
  - Peaks in the economy generally coincide with periods of high air travel
- We are now seeing sustained oil prices above \$100

Notes: 1/ Inflation adjusted 2009 dollars

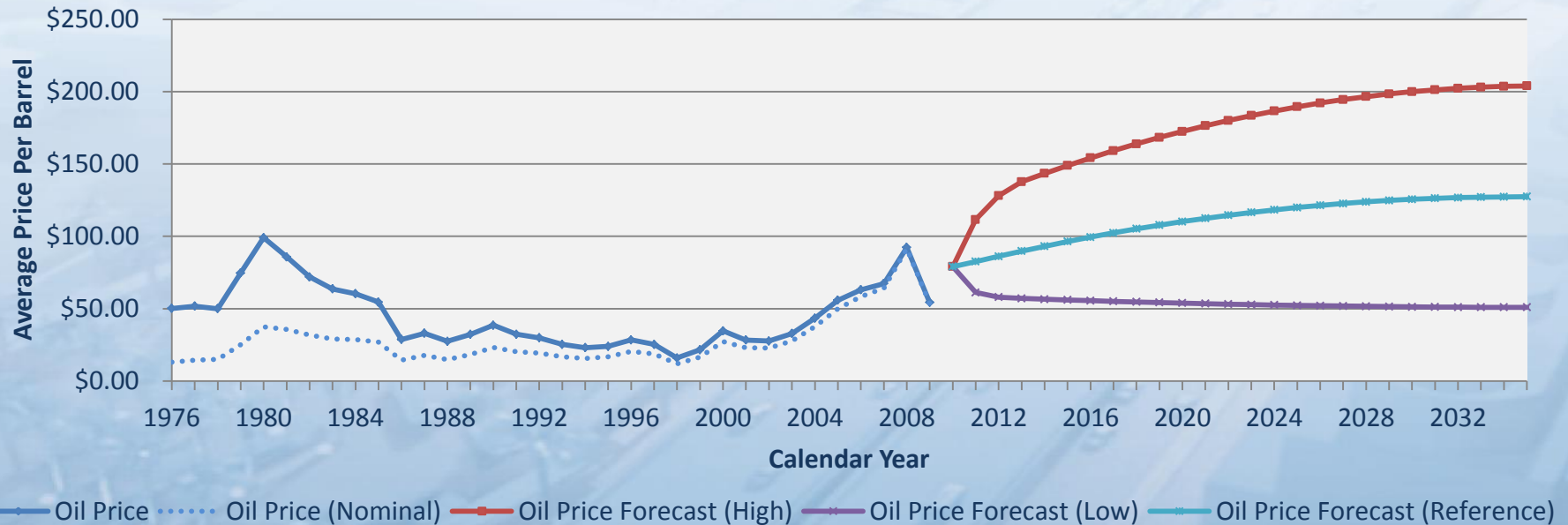
2/ Air Transport Association, *Fuels 101: Airline Energy Q&A*



# Oil and Aviation Fuel Pricing Elasticity

STRATEGIC AIRPORT MASTER PLANNING STUDY

- Several key trends may transpire to keep oil prices high in the mid to long term
  - Emergence of China and India as major energy consumers
  - Geopolitical tension in some oil exporting regions
  - Saturation and maturity of major oil fields



Note: All non-nominal values are expressed in 2009 Dollars.

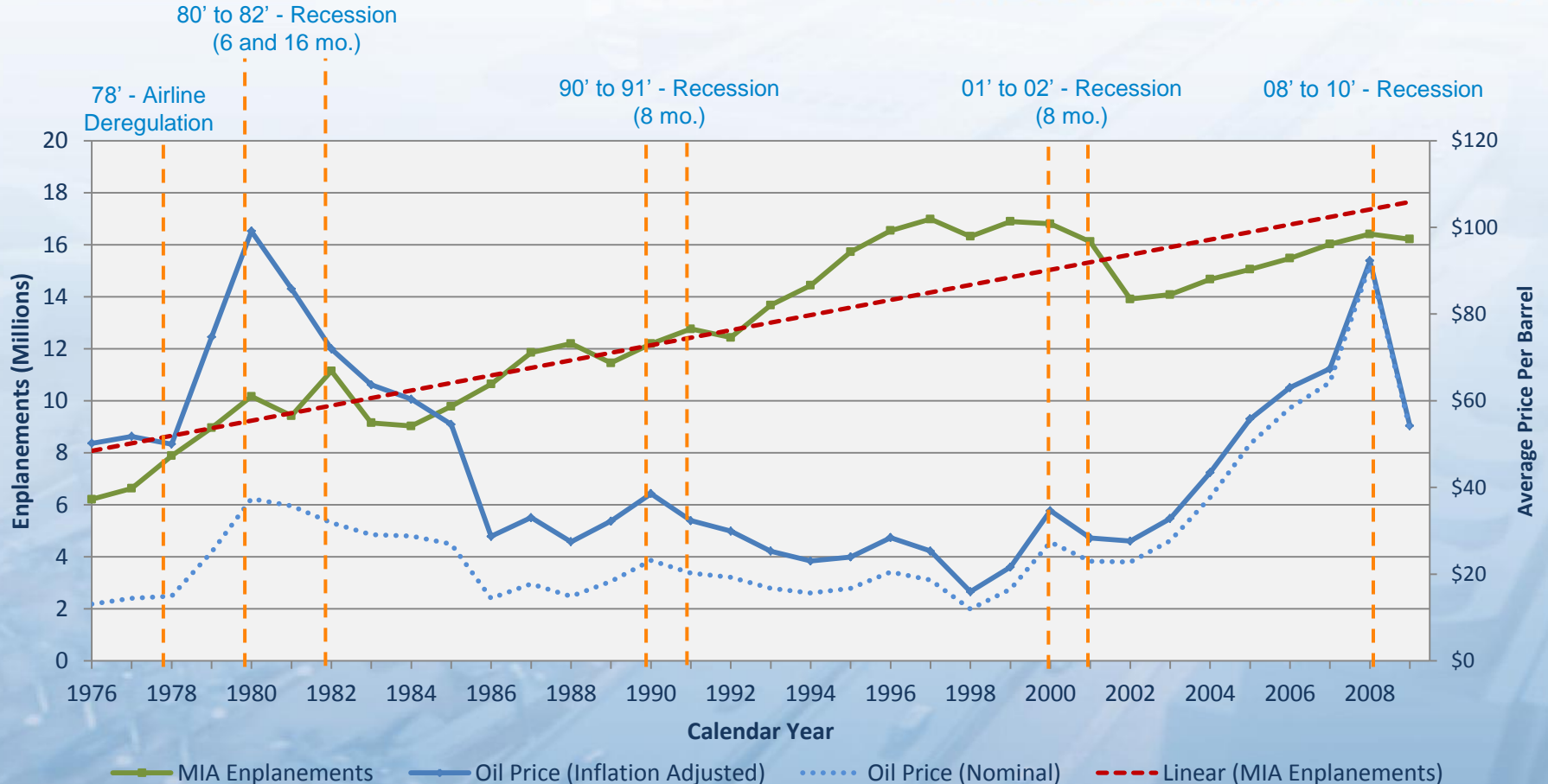
Sources: InflationData.com, December 2010; World Economic Forum, *The Travel & Tourism Competitiveness Report*, 2009; U.S. Energy Information Administration, *Annual Energy Outlook 2011 with Projections to 2035*; December 2009.





# Oil and Aviation Fuel Pricing Elasticity

STRATEGIC AIRPORT MASTER PLANNING STUDY



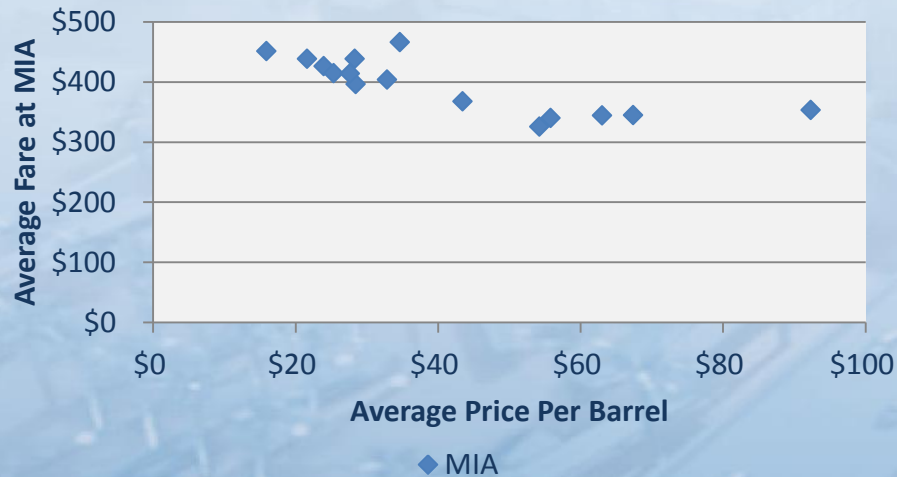
Sources: InflationData.com, December 2010; The National Bureau of Economic Research, September 2010; FAA, Detailed 2009 TAF. Air Carrier Activity Information System, October 2010.



# Oil and Aviation Fuel Pricing Elasticity

STRATEGIC AIRPORT MASTER PLANNING STUDY

- High oil prices result in increased operating costs, which can be passed on to consumers
  - At a consumption rate of 18-20 billion gallons per year, every penny increase in the price of a gallon of jet fuel drives an additional \$180-200 million in annual fuel costs for U.S. Airlines
- Higher fares do not always correlate with lower passenger volumes
  - Depends on price sensitivity



Note: All values are annual averages for 1995-2009 and are expressed in 2010 Dollars.

Sources: Thomson Reuters, November 17, 2010; Bureau of Transportation Statistics, November 29, 2010; World Economic Forum, *The Travel & Tourism Competitiveness Report*, 2009. Air Transport Association, *Fuels 101*.



# Increased Environmental Regulation



# Increased Environmental Regulation

STRATEGIC AIRPORT MASTER PLANNING STUDY

- Environmental issues that can affect capacity include:
  - Aircraft Noise
  - Local Air Quality
  - Third Party Risk
  - Ecological and Habitat Impacts
  - Climate Change
  - Ability to secure adequate supplies of utilities or removal of waste

Source: Center for Aviation Transport and the Environment, *The Concept of Airport Environmental Capacity*, October 2002.





# Increased Environmental Regulation

STRATEGIC AIRPORT MASTER PLANNING STUDY

- After aircraft noise, local air quality was deemed the most significant environmental issue that has the potential to constrain airport capacity
  - Apart from aircraft movements, the major sources of emissions associated with airports are road traffic, refueling and apron activities.
  - The European Union has developed a framework that establishes air quality management zones that introduce targets and mandatory limits for local air quality. Prior to implementation, modeling suggested a number of major airports may reside in zones which could fail to meet mandatory limits and as a result face growth constraints.

Source: Center for Aviation Transport and the Environment, *The Concept of Airport Environmental Capacity*, October 2002.



# Increased Environmental Regulation

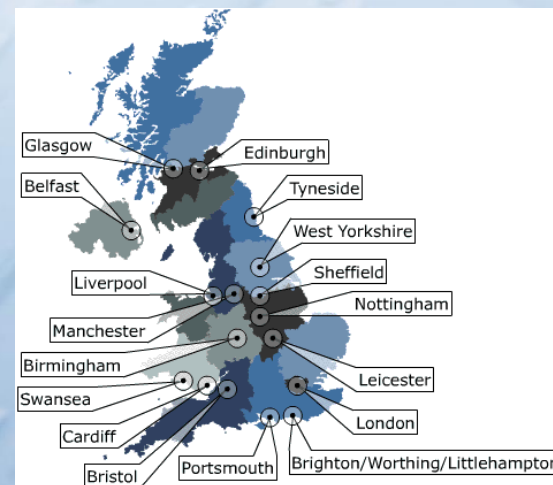
## European Union Air Quality Standards

### STRATEGIC AIRPORT MASTER PLANNING STUDY

- Member States divide their territory into a number of zones and agglomerations (urban areas)
- Each zone is assessed based on EU Air Quality Standards
- Member States face legal action over noncompliant zones
  - Legal Process
    1. Letter of Formal Notice (First Written Warning)
    2. Reasoned Opinion (Second Written Warning)
    3. Court of Justice Summons
    4. Final Written Warning
    5. Financial Penalties
  - Member states can request exemption/extension
  - UK Government received second written warning regarding air quality in London and could end up paying as much as £300 million (\$480 million) in fines for continually exceeding the prescribed limits

Sources: European Commission, Environment, May 17, 2010; BBC News, UK receives 'final warning' over air pollution, June 3, 2010.

| Pollutant                           | Legal nature                          |
|-------------------------------------|---------------------------------------|
| Fine particles (PM <sub>2.5</sub> ) | Target - 1.1.2010<br>Limit - 1.1.2015 |
| Sulfur dioxide (SO <sub>2</sub> )   | Limit - 1.1.2005                      |
| Nitrogen dioxide (NO <sub>2</sub> ) | Limit - 1.1.2010                      |
| PM <sub>10</sub>                    | Limit - 1.1.2005                      |
| Lead (Pb)                           | Limit - 1.1.2005                      |
| Carbon monoxide (CO)                | Limit - 1.1.2005                      |
| Benzene                             | Limit - 1.1.2010                      |
| Ozone                               | Target - 1.1.2010                     |
| Arsenic (As)                        | Target - 1.1.2012                     |
| Cadmium (Cd)                        | Target - 1.1.2012                     |
| Nickel (Ni)                         | Target - 1.1.2012                     |
| Polycyclic Aromatic Hydrocarbons    | Target - 1.1.2012                     |



# Increased Environmental Regulation

Stockholm-Arlanda, Sweden

## STRATEGIC AIRPORT MASTER PLANNING STUDY

- Permit/lease to use the land will limit CO<sub>2</sub> and NO<sub>x</sub> emissions to 1990 levels (effective mid-2011)
- Operations Related to Running the Airport
  - Ground Traffic within the airport area
  - Energy production, space heating and cooling
- Air Traffic
  - Landing and take-off cycles
- Ground Transportation
  - Passengers to/from the airport
  - Employees to/from the airport
  - Air cargo, mail and other goods to/from the airport

| Environmental Initiatives                          |
|--|
| Environmentally Based Take-off and Landing Charges |
| "Green" Approaches (Continuous Decent Approach)    |
| "Eco-Driving" Training for Employees               |
| Priority Access for Eco-Taxis                      |
| District Heating using Biofuels                    |
| District Cooling using a Nearby Lake               |
| Biogas-Fueled Busses                               |
| CO <sub>2</sub> Offset Credits                     |

Sources: Stockholm-Arlanda Environmental Permit Consultations, October 30, 2009; *Arlanda the first airport to meet the Airport Carbon Accreditation's highest standard*, November 2010.



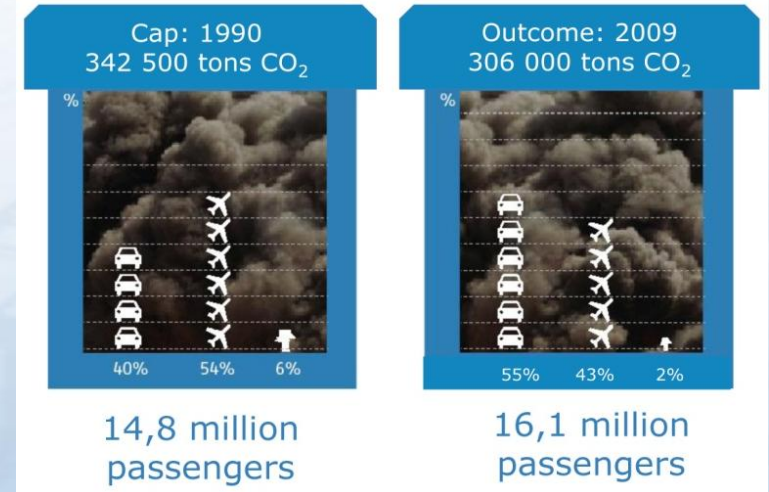


# Increased Environmental Regulation

Stockholm-Arlanda, Sweden

## STRATEGIC AIRPORT MASTER PLANNING STUDY

- Immediate response has mainly focused on non-aviation related emissions
  - First ACI-E Accredited Carbon Neutral Airport
  - Current emissions levels are less than 1990 levels
- Currently applying for new environmental permit



Sources: Stockholm-Arlanda Environmental Permit Consultations, October 30, 2009; *Arlanda the first airport to meet the Airport Carbon Accreditation's highest standard*, November 2010.



# INDUCED PASSENGER DEMAND SCENARIOS



# Unrestricted U.S.-Cuba Travel





# Unrestricted U.S.-Cuba Travel

## STRATEGIC AIRPORT MASTER PLANNING STUDY

### Potential demand for travel to Cuba from Miami International Airport resulting from the U.S. government lifting the ban on travel by U.S. residents to Cuba

- Estimation of travel demand to Cuba, in the absence of U.S. travel restrictions, assumes a hypothetical normalization of Cuba – U.S. relations.
- Abolishment of the following regulations would allow U.S. carriers to provide regularly scheduled air service to Cuba:
  - Cuban Assets Control Regulations established in 1963
  - Cuban Liberty and Democratic Solidarity Act of 1996 (Helms-Burton Act)
- Cuban government would not restrict the number of travel visas issued for its citizens



# Unrestricted U.S.-Cuba Travel

STRATEGIC AIRPORT MASTER PLANNING STUDY

## Assumptions:

- It becomes legal for all U.S. residents to travel to Cuba, all other aspects of the broader trade embargo are removed
- U.S. air carriers would be allowed to transport passengers to Cuba on a scheduled basis
- Bilateral air service agreement between the U.S. and Cuba is maintained



Three travel purposes:

- Family/humanitarian travel - similar to that allowed under current restrictions, stable over the long-term
- Tourist travel - growth as resorts are developed or expanded
- Business travel - growth as business relationships are formed between U.S. and Cuba or as redevelopment of infrastructure and/or facilities throughout the Island is undertaken by U.S. Companies

Three segments of passenger demand:

- Local origin & destination passengers – between the South Florida market and Cuba
- Transfer or connecting passengers – MIA as an established gateway to the Caribbean
- Short-term demand surge – interest in Cuba as the “unknown” could result in an initial surge in travel





# Increased Hubbing Activity



# Increased Hubbing Activity

STRATEGIC AIRPORT MASTER PLANNING STUDY

- Scenario A: U.S. flag carrier initiates hubbing operation at MIA
  - Only two airports serve as a hub for two legacy carriers
    - LAX (United, American)
    - ORD (United, American)
  - Most low cost carriers tend to utilize a point-to-point structure supported by “focus cities”
  - Examples are:
    - AirTran at Atlanta (merging with Southwest Airlines)
    - Frontier at Denver
    - JetBlue at JFK
- Scenario B: Current hubbing carrier (American) expands existing hub



# Increased Hubbing Activity

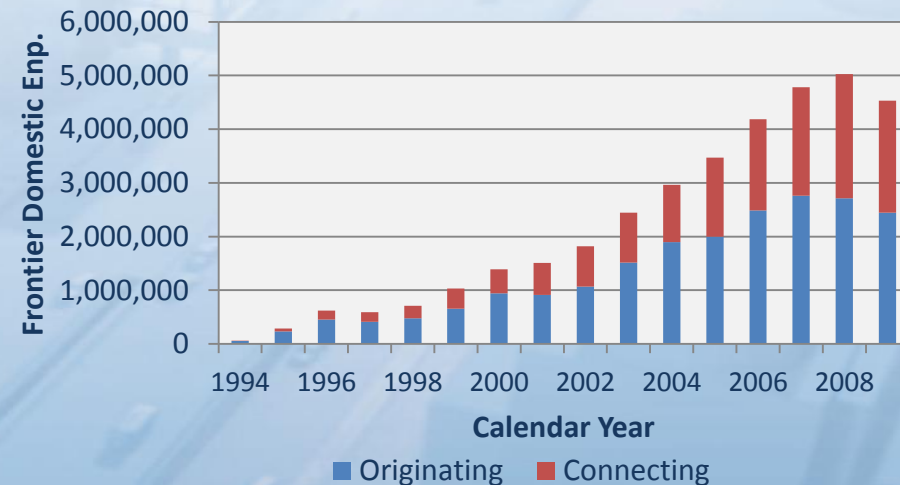
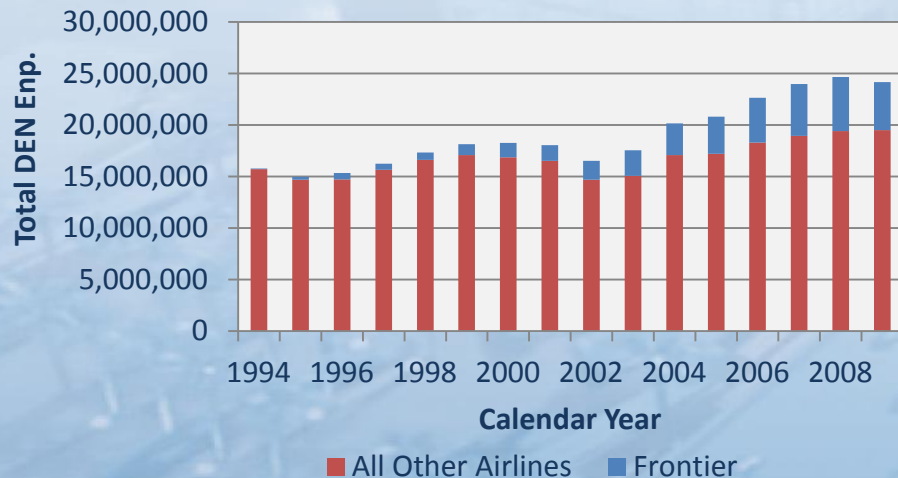
## Startup Airlines

### STRATEGIC AIRPORT MASTER PLANNING STUDY

- **Denver Intl – Frontier Airlines**
  - Began Operations in July 1994
  - Average Year over Year Change 1994-2009
    - DEN Less Frontier Connections: 2.4%
    - Total DEN: 3.0%
    - Total Frontier: 46.5%

- **Frontier Connecting Share**

- 1994: 12.1%
- 2009: 46.0%



Note: Connecting and Originating statistics for domestic passengers only.

Sources: FAA, Detailed 2009 TAF. Air Carrier Activity Information System, October 2010. Data Base Products, 2009. Bureau of Transportation Statistics, Research and Innovative Technology Administration, November 2010.





# Increased Hubbing Activity

## Startup Airlines

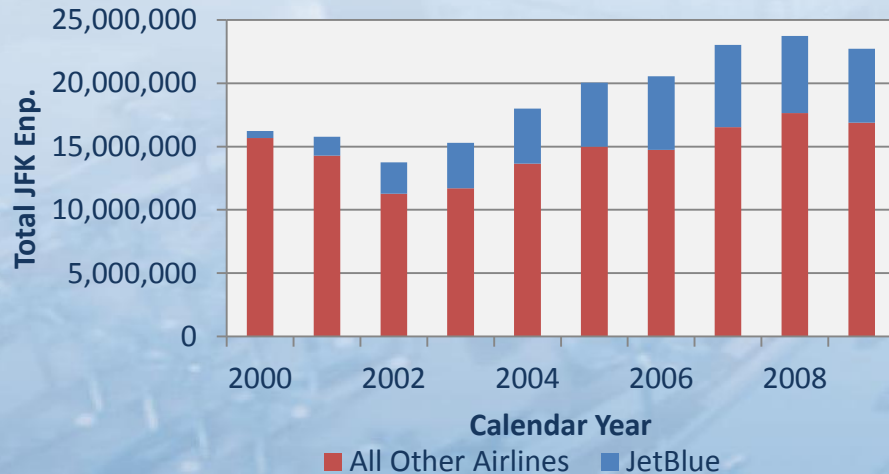
### STRATEGIC AIRPORT MASTER PLANNING STUDY

- John F. Kennedy Intl - JetBlue Airways

- Began operations in February 2000

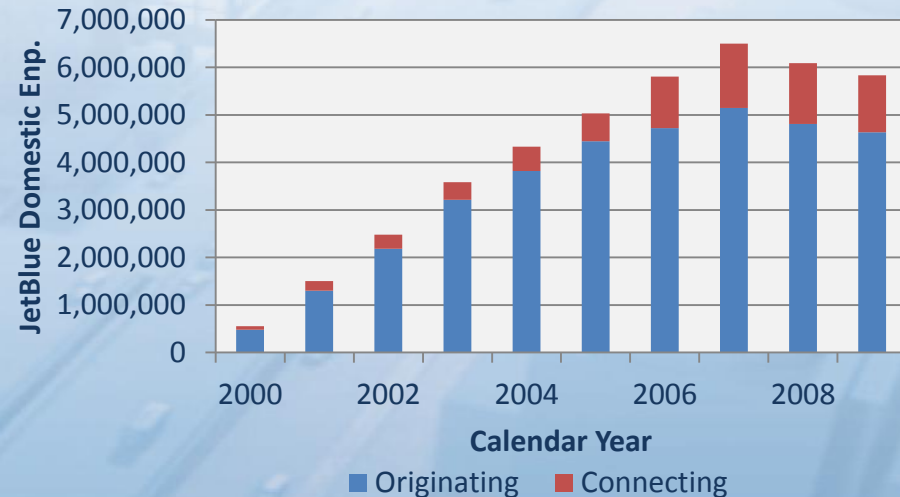
- Average Year over Year Change 2000-2009

- JFK less JetBlue Connections: 3.8%
- Total JFK: 4.2%
- Total JetBlue: 37.1%



- JetBlue Connecting Share

- 2000: 13.9%
- 2009: 20.6%



Note: Connecting and Originating statistics for domestic passengers only.

Sources: FAA, Detailed 2009 TAF. Air Carrier Activity Information System, October 2010. Data Base Products, 2009. Bureau of Transportation Statistics, Research and Innovative Technology Administration, November 2010.



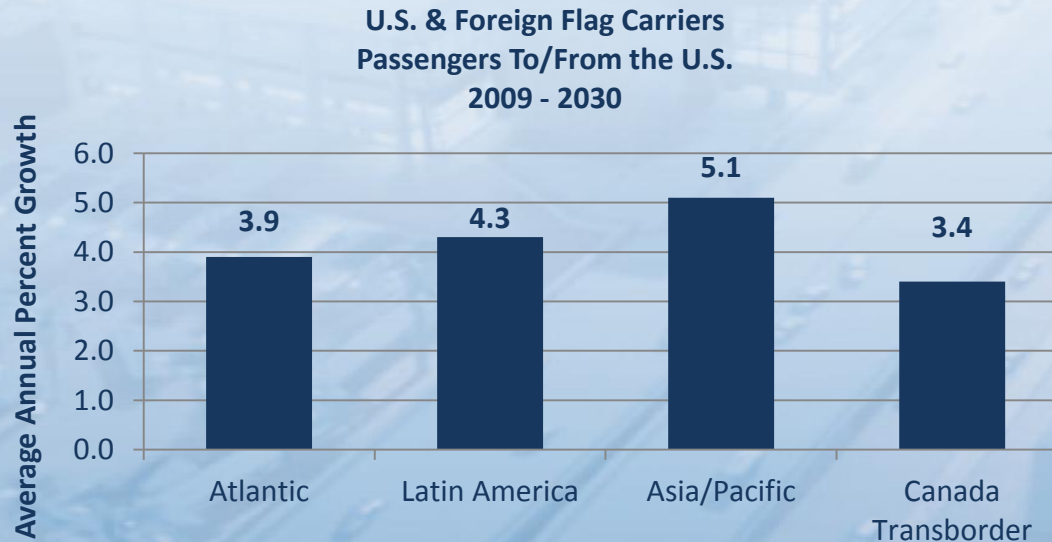
# High International Growth



The U.S. Legacy carriers have turned to international routes to stimulate growth

- Driven by higher margin passengers

The 2010 FAA Aerospace Forecast identifies long-term growth rates by international regions



Source: FAA Aerospace Forecast, Fiscal Years 2010-2030.





# High International Growth

STRATEGIC AIRPORT MASTER PLANNING STUDY

New service announcements from the U.S. to Asia, Africa, and South America

With AA presence in the Central and South American markets, Far East, Middle East, and North Africa represent the highest potential for expanded routes under a high international growth scenario



# PASSENGER DEMAND SCENARIOS WITH UNCERTAIN OUTCOMES



# Regional Shift of South Florida Domestic O&D Market





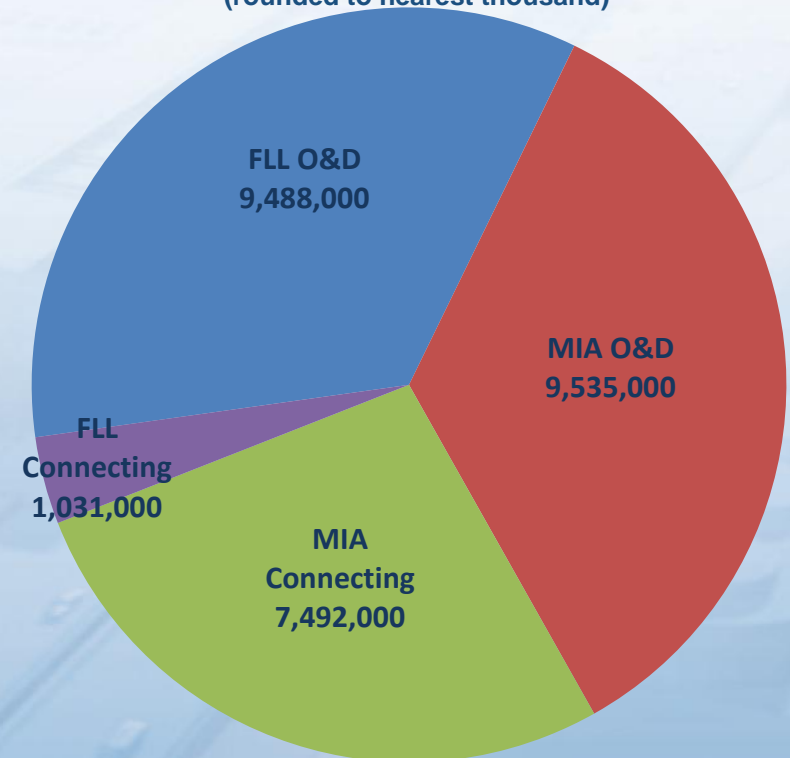
# Regional Shift of Domestic O&D Demand

## STRATEGIC AIRPORT MASTER PLANNING STUDY

### The South Florida Market

- The introduction of Low-Cost Carriers at FLL in the mid 1990's has drawn an increasing number of O&D passengers from South Florida
- Since 1995, FLL had a 5.5% average year over year change in originating passengers. MIA during the same time period was -1.5% per year
- Based on 2009 data, the combined O&D passenger demand for South Florida is 19.0 million enplanements

MIA and FLL Originating and Connecting Passenger Shares  
 (rounded to nearest thousand)



Sources: Landrum & Brown Team, *Fort Lauderdale-Hollywood International Airport Environmental Impact Statement*, June 2008; Federal Aviation Administration, Detailed 2010 TAF, MIA Airport Activity Records.



# Regional Shift of Domestic O&D Demand

## Route Overlap

## STRATEGIC AIRPORT MASTER PLANNING STUDY

- Originating Passenger Itineraries

- 349 Destination Cities from MIA
- 357 Destination Cities from FLL
- 323 Destination City Overlap
  1. New York
  2. Chicago
  3. Atlanta
  4. Newark
  5. Los Angeles
  6. Washington ,D.C.
  7. Boston
  8. Philadelphia
  9. San Juan, P.R.
  10. San Francisco

- Non-Stop Itineraries (May Not be Originating)

- 100 Destinations from MIA
- 110 Destinations from FLL
- 74 Destination City Overlap
  1. New York
  2. Atlanta
  3. Chicago
  4. Dallas/Ft. Worth
  5. Washington, D.C.
  6. Los Angeles
  7. San Juan, P.R.
  8. Orlando
  9. Newark
  10. Boston

Sources: Data Base Products, 2009. Bureau of Transportation Statistics, Research and Innovative Technology Administration, November 2010.



# Regional Shift of Domestic O&D Demand

## Low-Cost Carriers

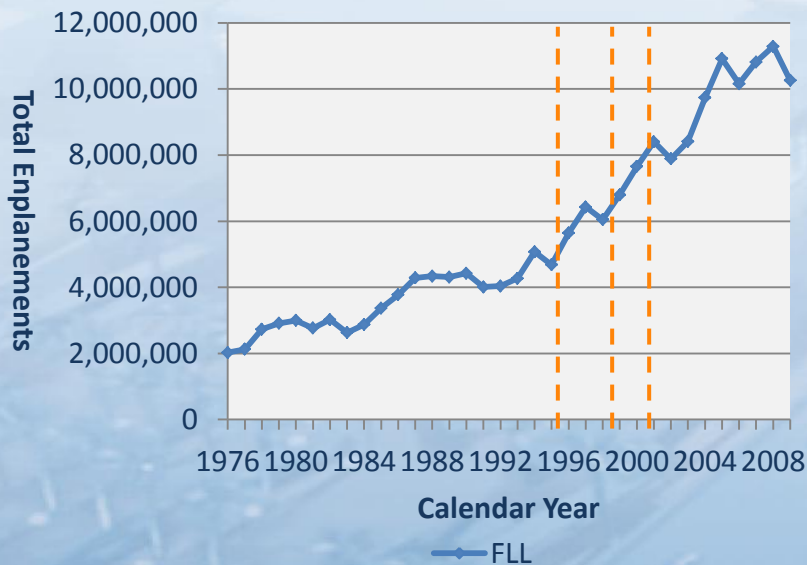
### STRATEGIC AIRPORT MASTER PLANNING STUDY

- The development of Low-Cost Carriers at FLL generated rapid growth during the late 1990's and early 2000's
- During the same time period, MIA experienced a decline in Domestic Originating Passengers

- Southwest Airlines (1996)

- Spirit Airlines (1999)

- jetBlue (2001)



Sources: FAA, Detailed 2009 TAF. Air Carrier Activity Information System, October 2010; Data Base Products, 2009.





# Regional Shift of Domestic O&D Demand

STRATEGIC AIRPORT MASTER PLANNING STUDY

- Existing airfield capacity of FLL is 310,000-340,000 operations (6-10 minute delay)
  - 310,000 exceeded in 2013
  - 340,000 exceeded in 2016
- Commissioning of FLL's new Runway 9R-27L anticipated on September 18, 2014, increasing annual capacity to 445,000-475,000 operations (6-10 minute delay)
  - 445,000 exceeded in 2028
  - 475,000 exceeded in 2030
- No additional runway development is currently planned at FLL
- The 2008 FLL Master Plan Update is focused on terminal expansion alternatives
  - Planned increase from 57 to 79 gates
  - Increased gate utilization from 5 to 7 daily departures per gate

Sources: FAA, Detailed 2010 TAF. Air Carrier Activity Information System, October 2010. Fort Lauderdale – Hollywood International Airport Expansion Program, August 6, 2010.

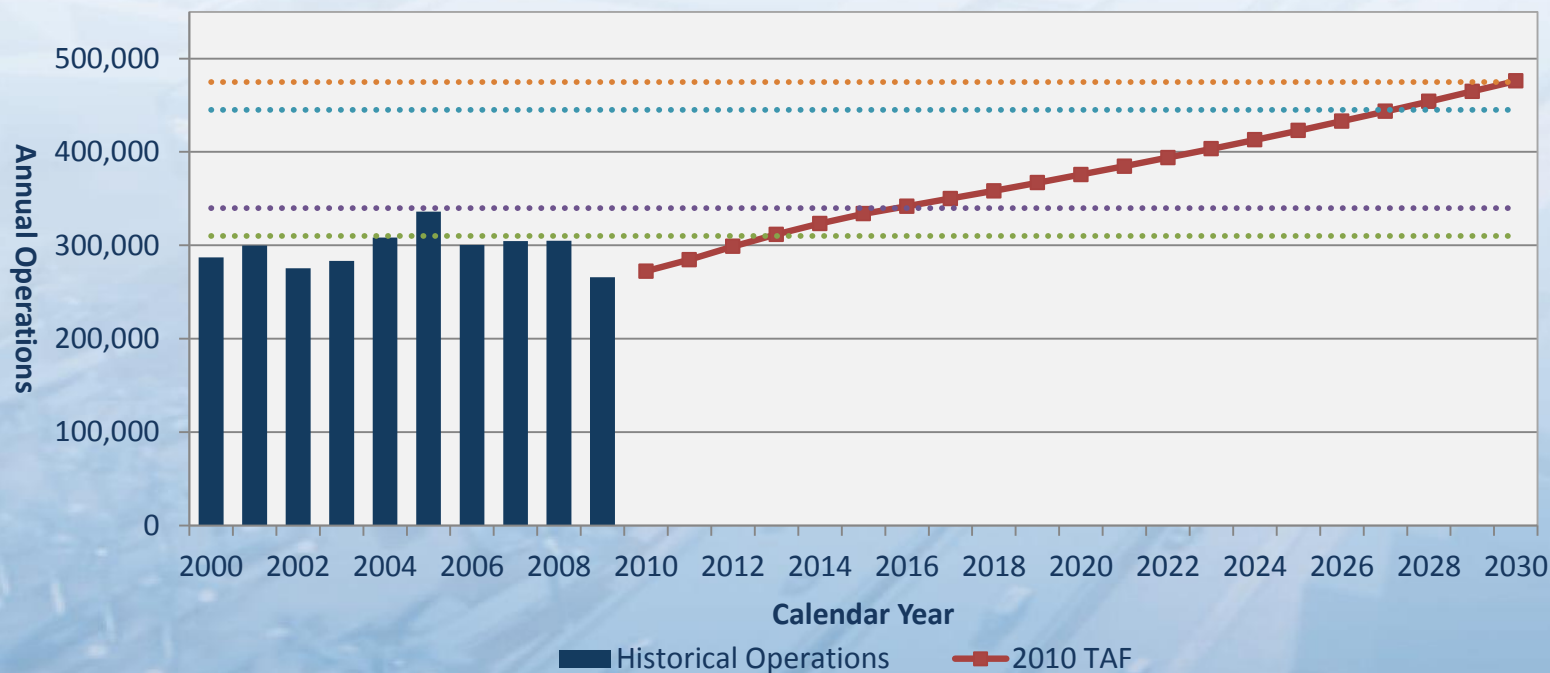


# Regional Shift of Domestic O&D Demand

## Fort Lauderdale Capacity - Operations

### STRATEGIC AIRPORT MASTER PLANNING STUDY

| Airfield Layout | Annual Capacity (Ops.) |                 | Year Capacity Surpassed |                 |
|-----------------|------------------------|-----------------|-------------------------|-----------------|
|                 | 6 Minute Delay         | 10 Minute Delay | 6 Minute Delay          | 10 Minute Delay |
| Existing        | 310,000                | 340,000         | 2013                    | 2016            |
| Future          | 445,000                | 475,000         | 2028                    | 2030            |



Sources: Landrum & Brown Team, *Fort Lauderdale-Hollywood International Airport Environmental Impact Statement*, June 2008; Federal Aviation Administration, Detailed 2010 TAF.



# Airline Mergers





## Recent airline mergers

- US Airways-America West (2005)
- Delta-Northwest (2009)
- Frontier-Midwest (2010)
- United-Continental (approved 2010, merger underway)
- Southwest-AirTran (approved May 2, 2011, merger underway)

## Further consolidation is likely

## American Airlines is a possible participant

- Other merger partners may include Alaska Airlines, JetBlue, or US Airways

Mergers may eliminate a few overlapping routes from MIA, but would not be expected to drastically change passenger levels



# CARGO DEMAND SCENARIOS



# Increased Connectivity Between Latin America and Asia





# Increased Connectivity Between Latin America & Asia

STRATEGIC AIRPORT MASTER PLANNING STUDY

- Increased tonnage to/from Latin America and Asia is already included in the baseline forecast
- Over 50% of southbound shipments from MIA to Latin America may be of Asian origin
  - Relatively little of these shipments are carried by Asian cargo carriers
  - Currently, Asian originating cargo destined to Latin America is primarily shipped to MIA from west coast ports via dedicated trucking services
- If new service linking Asia occurs earlier in the forecast period than would happen organically, cargo growth at MIA may be greater than anticipated



# Increased Connectivity Between Latin America & Asia

STRATEGIC AIRPORT MASTER PLANNING STUDY

- New air capacity from Asia would displace emphasis on trucking from other gateways
- Potential transportation of cargo directly from Asia to MIA would likely induce additional cargo demand from Latin America to Asia

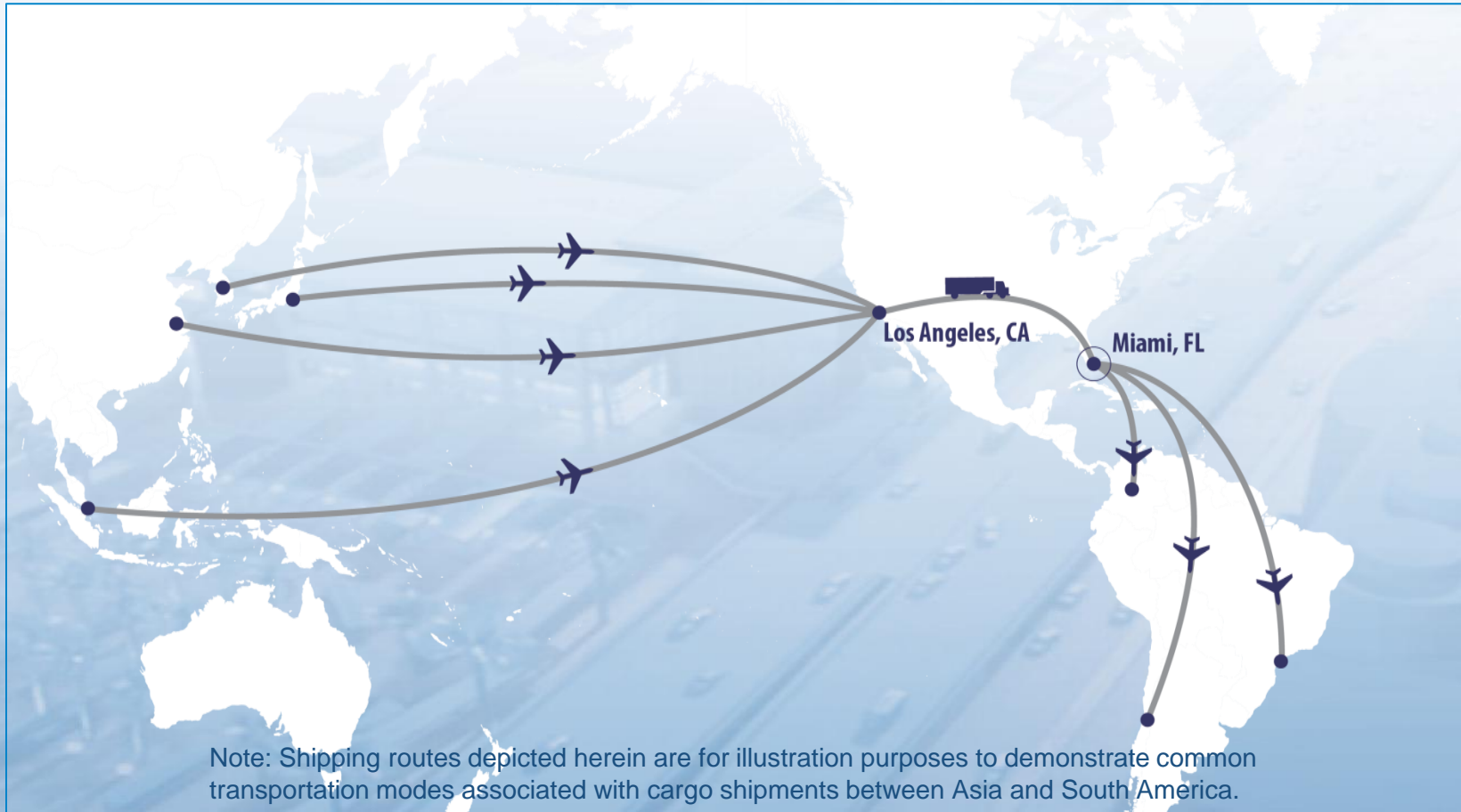


SMP 2015-2050

MIAMI INTERNATIONAL AIRPORT  
KENDALL-TAMiami EXECUTIVE AIRPORT  
OPA-LOCKA EXECUTIVE AIRPORT  
HOMESTEAD GENERAL AVIATION AIRPORT  
DADE-COLLIER TRAINING AND TRANSITION

# Primary Cargo Logistics Network Asia – Latin America (Via MIA)

STRATEGIC AIRPORT MASTER PLANNING STUDY



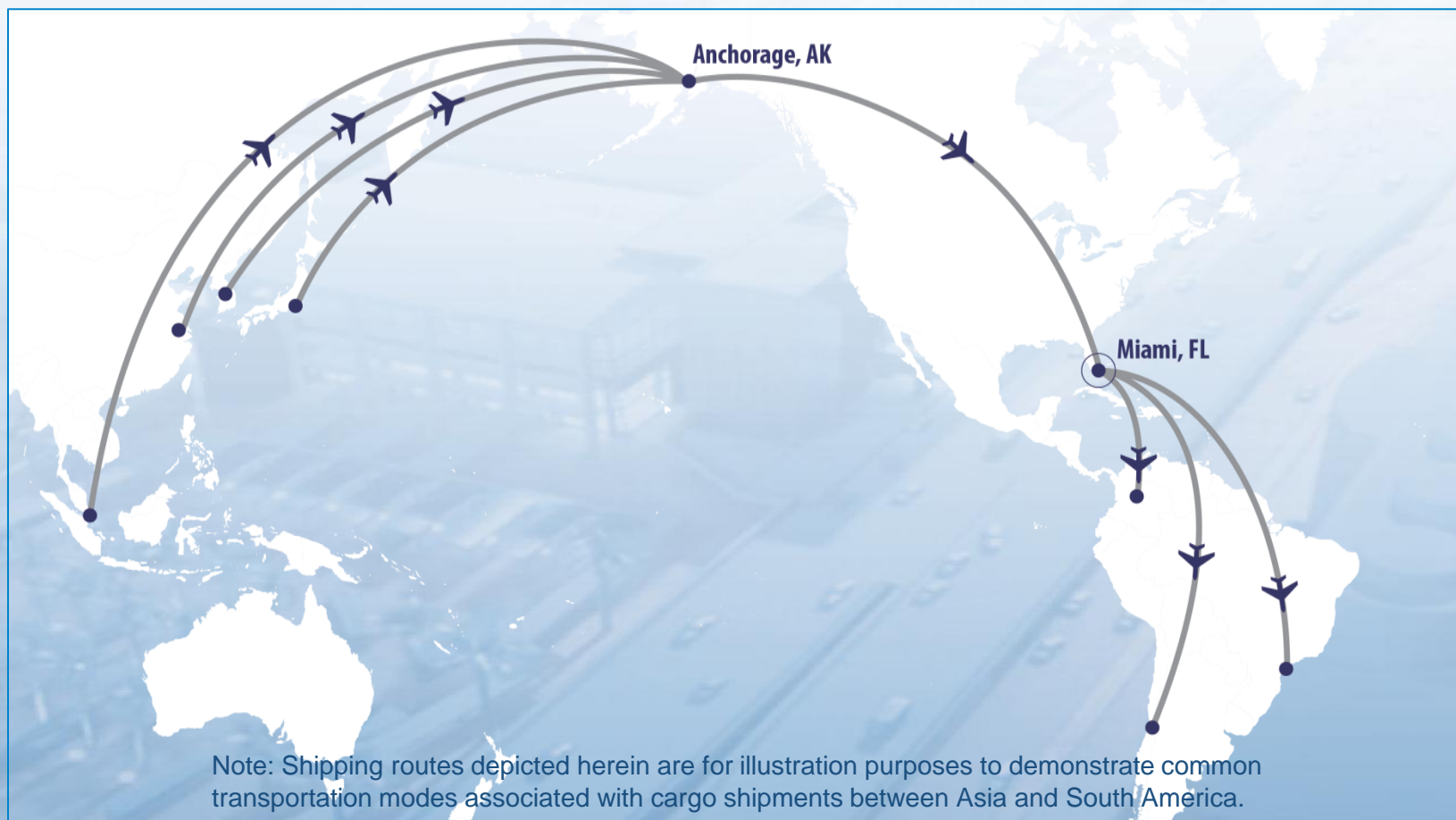


SMP 2015-2050

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# Expedited Cargo Logistics Network Asia – Latin America (Via MIA)

STRATEGIC AIRPORT MASTER PLANNING STUDY



# Increased Connectivity Between Latin America & Asia

STRATEGIC AIRPORT MASTER PLANNING STUDY

- Impact on existing cargo carriers at MIA would be nominal
- Near-term impact on surface congestion could be beneficial:
  - New air capacity from Asia displaces emphasis on trucking from West Coast gateways
- Demand for dedicated cargo facilities at MIA would increase
  - Currently, none of the three Asian carriers serving MIA have their own dedicated facilities
  - These carriers are accommodated in common use facilities served by other MIA tenants, as well as 3rd party handlers
  - Introduction of greater frequencies for existing tenants and new service by prospective additions may cause carriers to reevaluate such relationships
  - The Asian carriers could be relocated to other on-airport locations under their own control or cause their existing landlords and service partners to expand



# Adjustment for Cargo Industry Recovery





# Updating of Base Year: Adjustment for Cargo Industry Recovery

- When forecasts were originally completed and approved, reasonable efforts were made to not exaggerate long-term influence of particularly challenging air cargo environment:
  - Relatively little emphasis on historical time-series or trend analysis
  - Emphasis on 25 year planning horizon focused on long-term growth more than short-term trends
  - Heavily stratified forecasts introducing multiple stimulus effects from fastest-growing markets,
  - Nonetheless, original base year 2010 was near low ebb of ten-year cycle



# Updating of Base Year: Adjustment for Cargo Industry Recovery

- Impact of updating forecasts to register dramatic recovery in Fiscal Year 2010 and continued recovery underway in FY 2011, includes:
  - Base year of original forecast (FY 2009) = 1.7 million tons
  - Projected FY 2011 tonnage = approximately 2.1 million tons
  - The 2011 tonnage for MIA is nearly equal to what would have been forecast for FY 2015 in the original forecasts
- Due to recessionary impacts during base year (FY 2009), the Baseline Cargo Forecast appears to be conservative
  - The annual cargo tonnage for FY 2011 appears to be a more suitable basis for projecting future cargo demand at MIA

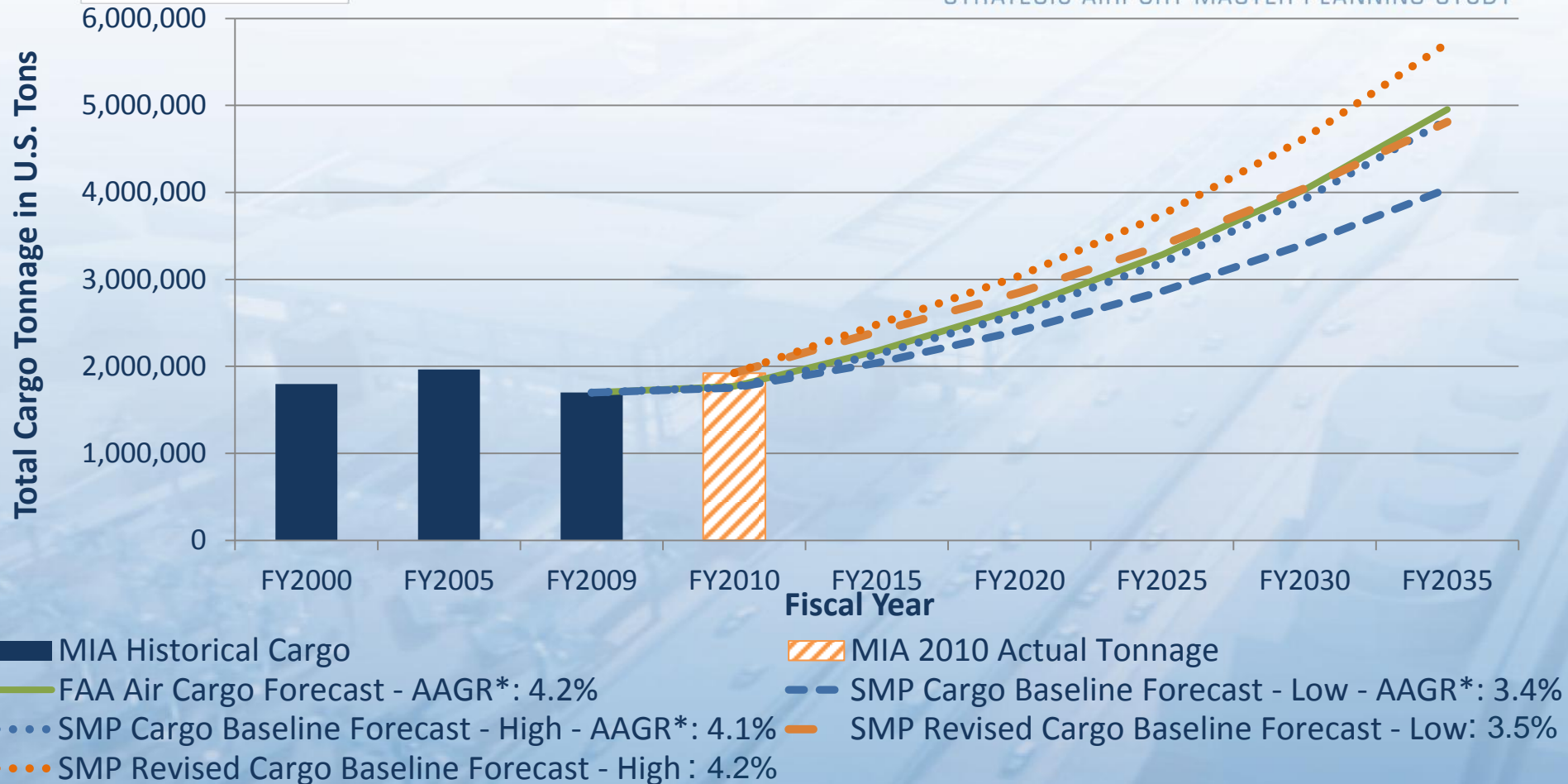


# Updating of Base Year: Adjustment for Cargo Industry Recovery

STRATEGIC AIRPORT MASTER PLANNING STUDY

**SMP 2015-2050**

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Sources: Webber Air Cargo, March 2010; FAA Aerospace Forecast FY2009-2025.





# Updating of Base Year: Adjustment for Cargo Industry Recovery

- Influences of increased cargo demand during base year:
  - Moderate increases in near-term volumes nominally increase growth rates for entire forecast period
  - Due to compound growth, dramatically increase long-term forecasted tonnage
  - A potential Base Case forecast just exceeding 5 million tons and a High Case that roughly triples FY 2010 volumes by FY 2035.
  - Updated forecasts are not excessive compared with institutional forecasts for global air cargo but reflect greater growth than anticipated for North America – consistent with MIA's predominantly international function.

